

WORLD



ANALYSIS

CMAI

CMAI examines the issues and develops a five-year projection for the global methanol markets.



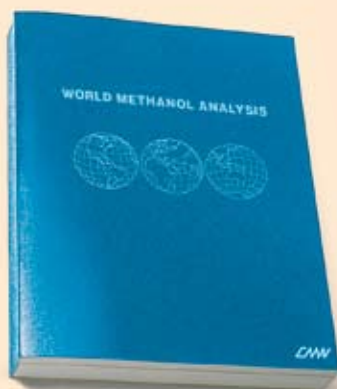
# World Methanol Analysis

Some things never change. But like the weather, the global methanol market changes constantly.

Methanol is a unique product in many ways. It is produced in some of the world's most remote locations and causes distribution headaches of migraine proportion. There are trading interests at both extremes, from relatively tiny single-owner facilities to powerful consortiums. End uses vary widely, from uncomplicated solvent applications to world scale manufacturing processes for commodities such as formaldehyde, MTBE and acetic acid.

The **World Methanol Analysis** will help you understand the pricing dynamics that occur within the methanol industry. An assessment of the future supply potential is presented to provide an understanding

of the current global market and to develop a forecast for future supply/demand developments. In addition, historical and forecast global capacity, broken out by region, country or location, completes the kind of analysis you will need to understand this industry.



# WORLD METHANOL ANALYSIS

## About CMAI Methodology:

A staff of accomplished consultants gathers market intelligence on a continuing basis, maintaining knowledgeable contacts and regularly traveling worldwide. All information is validated, interpreted and analyzed prior to being incorporated into the CMAI database, which is now a broad foundation of informational elements that have been growing since 1979. Cost assumptions deal with projections of feedstock cost, the value of crude oil and natural gas, foreign exchange variation and anticipated rates of inflation.

CMAI's price forecasts employ a combined treatment of production costs and cash operating margins that are derived from a utilization rate analysis. These and other significant factors are evaluated by the use of well-established models, working forward and backward along the tightly linked chain of economic elements that ultimately comprise a meaningful forecast.

As the petrochemical world has expanded, so have the capabilities of CMAI's market research and analysis staff. Our client base has broadened and increased to include not only petrochemical companies, but also financial institutions and associated industries, thus suggesting that CMAI's approach and methodology yield genuinely accurate, timely and useful market information.

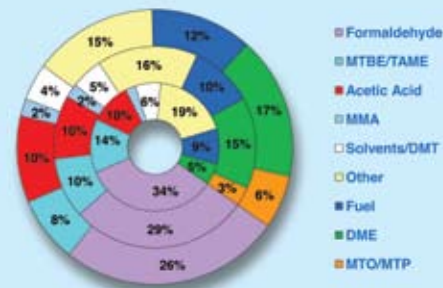
CMAI's **World Methanol Analysis** is the most comprehensive study available to the global methanol industry. It serves as an international supply/demand & capacity study as well as a marketing guide. This study will present essential information for the producer, consumer and investor, including:

- 11 years of data – 5 years historical, the current base year and 5 years forecast
- Supply/demand scenarios for more than sixty countries, consolidated into nine regions, then into one global picture
- Production capacities provided by producer, country and location for methanol and key derivatives
- Online access for respective data in an electronic format for capacity and supply/demand from our website
- Information on methanol derivatives, related to both well known and developmental end uses
- Cost and price forecasts as well as historical prices for methanol
- Production economics
- Currency exchange rates

Combined with the most sophisticated database technologies, this study utilizes effective and proven methodology developed by CMAI that has spanned three decades of consulting experience. A further means of assuring continuity of information is available with CMAI's **Weekly Methanol Report** and **Monthly Supplement**. These services, combined with the annual methanol conference sponsored by CMAI, truly represent the world's best coverage of methanol.

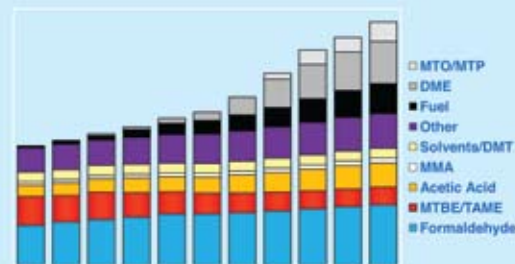
If you are interested in learning more about this valuable analysis, please contact CMAI for more information.

## Methanol Supply and Demand



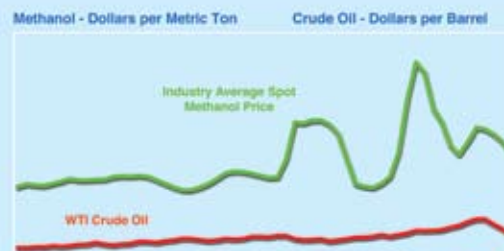
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## Global Methanol Demand



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## The Methanol/Crude Oil Relationship



CMAI



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