

CMAI MARKET & PLANNING ADVISORY SERVICES & FEES

EFFECTIVE JANUARY 1, 2011

1. MARKET ADVISORY SERVICES (MARKET REPORTS)

Each CMAI Market Advisory Service is supported by:

- Access to the respective service consultants who will provide a reasonable amount of consulting, explanation and basic support in order to provide a fundamental understanding of the analysis.
- Analysis of current market conditions; prices, margins, forecasts of future trends, supply/demand, operating schedules and trade.
- A user name and password for unlimited Internet Download Access of the respective Market Advisory Service.
- Unlimited internet access to CMAI's price and economic data for the products contained in the respective service, including history and forecast.
- Two (2) email copies to any location worldwide. Additional email copies are available for an additional fee of USD \$100 (£75 for EMRA & SAMR, €110 for EMRO, PVCSR and TIR) per email address. Printed copies of monthly services can be provided upon request for an additional fee of US\$300 per copy.
- CMAI's **Economy & Energy Overview**, which reviews trends in global and regional economies and the outlook for crude oil and natural gas markets. Market Advisory Service clients have access to the economics and energy consultants who will provide a reasonable amount of consulting, explanation and basic support in order to provide a good understanding of the analysis.
- These services are available at additional copy fees to subsidiary companies that are owned at least 60% by the holding company assuming this is approved by the sponsoring holding company
- Clients of CMAI's Market Advisory Services benefit from "client" prices for CMAI Annual World Analyses.
- The fee is net of any withholdings or local taxation and are subject to additional local tax (Sales Tax, VAT, Goods & Services Tax), where applicable.

<u>SERVICE</u>	<u>ANNUAL FEE</u>
Aromatics Market Report –North America (AMR)	\$9,000
Aromatics Daily-North America (<i>must be a client to AMR, EMRA or AMRA</i>)	\$1,500
Asian Market Report – Aromatics (AMRA)	\$9,000
Acetone Market Report (ACMR)	\$3,500
Global Fiber & Feedstocks Market Report (GFFR)	\$9,000
Global Chlor-Alkali Market Report (CMR)	\$8,200
China Chlor-Alkali/PVC Market Report (CCMR)	\$8,200 (1)
Europe PVC Stream Market Report (PVCSR)	€4,000
Global Soda Ash Market Report (SAMR)	£3,000
Global Plastics & Polymers Market Report (GPPR)	\$9,000 (2)
Global Plastics & Polymers Market Report - Asia/Middle East/India (GPPR-AMIR)	\$9,000 (3)
Global Plastics & Polymers Market Report – European Update (GPPR-EU) (<i>must be a client to GPPR or GPPR-AMIR</i>)	\$1,000
Global Engineering Resins Market Report (GERR)	\$9,000 (4)
PET Stream Market Report (PETSr)	\$10,000/€2,250
Methanol Market Report (WMR)	\$5,500
Acetyls Market Report (ACEMR)	\$9,000
Global Outlook for Feedstocks (C4s) & Elastomers Report (GOFER)	\$9,000
Global Outlook for Feedstocks (C4s) & Elastomers – Asian Weekly (GOFER-AW) (<i>must be a client to the GOFER</i>)	\$2,000
Tire Index Report (TIR)	€3,000
Monomers Market Report – North America Light Olefins (MMR)	\$9,000
Asian Market Report – Light Olefins (AMRLO)	\$8,500 (5)

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Ethylene Glycol, Oxide & Derivatives Market Report (EGODR)	\$9,000
Europe/Middle East Market Report - Olefins (EMRO)	€8,250
European Market Report - Aromatics (EMRA)	£5,600
European Aromatics Daily Report (<i>must be a client to AMR, EMRA or AMRA</i>)	£900
China Reports (Chinese language)	
Polyolefins	RMB 30,000
Chlor-Alkali/PVC	RMB 20,000

Notes

- (1) For clients who also receive the CMR, the CCMR is \$4,000.
- (2) For clients who also receive the MMR, AMR, EMRO, EMRA, AMRLO or AMRA, the GPPR annual fee is \$8,000.
- (3) For clients who also receive the MMR, AMR, EMRO, EMRA, AMRLO or AMRA, the GPPR-AMIR annual fee is \$8,000. For clients who also receive the GPPR, the GPPR-AMIR annual fee is \$4,500.
- (4) For clients who also receive the AMR, EMRA, AMRA, MMR, EMRO or AMRLO, the GERR annual fee is \$8000.
- (5) For clients who also receive the MMR and EMRO, the AMRLO annual fee is \$6,500.

2. PLANNING ADVISORY SERVICES/ANNUAL WORLD ANALYSES

Each CMAI Annual World Analysis is supported by:

- Access to the respective service consultants who will provide a reasonable amount of consulting, explanation and basic support in order to provide a fundamental understanding of the analysis.
- Detailed and comprehensive global market outlook for each respective product group. These analyses include world, regional and country-by-country analysis of market structure, strategic issues and emerging trends.
- Production capacities, supply/demand balances, capacity balances, trade grids, production economics (cash costs and margins) and price forecasts. Updates to supporting long term price forecasts are provided upon request.
- Each Analysis covers a period of eleven years (five of history, the base year, and five of forecast).
- Access to CMAI's on line capacity and supply/demand databases for the product areas covered by the respective studies.
- Purchases of each Analysis include one (1) copy in book format and one copy (1) in CD format, unless otherwise indicated on the order form for the service.
- Additional copies (either book or CD) are available at an additional cost of \$300 per analysis.
- Shipping & Handling Fees will apply. Fee may increase with addition of multiple hardback copies.
- All fees are subject to local tax (Sales Tax, VAT, Goods & Services Tax), where applicable.

**"Client" pricing is offered to clients of any CMAI Market Advisory Consulting Service or clients who have already purchased at least one current year World Analysis.

All others will be invoiced "Initial Purchase" fees.

	<u>Client*</u>	<u>Initial Purchase*</u>
World Benzene Analysis (WBzA)	\$7,750	\$10,750
World Cumene/Phenol & Acetone Analysis (WCPAA)	\$7,500	\$10,500
Set: (combined purchase of WBzA & WCPAA)	\$14,750	\$17,750
World Styrene Analysis (WSA)	\$7,500	\$10,500
World PS/EPS Analysis (WPS/EPS)	\$7,000	\$10,000
Set: (WSA & WPS/EPS)	\$14,000	\$17,000
World Nylon Feedstocks & Fiber Analysis (WNFA)	\$8,000	\$11,000
Set: (WBzA & WNFA)	\$15,250	\$18,250

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2009 Petrochemical Company Handbooks

Europe/CIS/Africa	\$2,150
Asia	\$2,150
Middle East/India	\$2,150
Americas	\$2,150
Additional handbook copies \$750/copy (book or CD)	

World Ethylene Cost Study	\$10,000
CMAI client (current Market/Planning/Business Advisory Services Client)	\$ 8,500
Existing World Light Olefins Analysis Client	\$ 6,500
Additional copies USD \$750/copy (book or CD)	

Handbook of the World Petrochemical Industry	\$950
Additional copies \$600/copy	

4. ELECTRONIC SERVICES

- To compliment the purchase of CMAI Annual World Analyses, CMAI can provide clients of with corresponding Excel Workbooks containing the supply/demand data.
- The workbooks provide country-by-country, regional and world data for the eleven years (5 of history, base year, and 5 of forecast).
- The Excel Workbooks are available in **Standard** or **Basic** format.
- Standard** format implies that basic calculations are included within the workbooks. When a change is made within a country, it is reflected in the appropriate region and then in turn in the world summary. Supply/Demand data is supplied for the primary (**bolded**) product(s) only.
- Standard w/Derivatives** implies that both the primary and the derivative products are included and maintain basic calculations.
- Basic** format supplies the data in Excel Workbooks as values only.

Contact CMAI for a price quotation.

Please contact your regional office if you have any questions:

AMERICAS
Houston, Texas
Tel: 1-281-531-4660
Cmai@cmaiglobal.com

EUROPE Ltd
London, England
Tel: 44 20-7930-9818
London@cmaiglobal.com

ASIA
Singapore
Tel: 65-6-226-5363
Asia@cmaiglobal.com

USA
Valhalla, New York
Tel: 1-914-579-0010
NewYork@cmaiglobal.com

EUROPE GmbH
Düsseldorf, Germany
Tel: 49-211-710081-0
Dusseldorf@cmaiglobal.com

MIDDLE EAST
Dubai, U.A.E
Tel: 971-4-391-2931
Dubai@cmaiglobal.com

CHINA
Shanghai, PRC
Tel: 86-21-6163-5470
Shanghai@cmaiglobal.com

THAILAND
Bangkok
Thailand@cmaiglobal.com